

**National Grid  
Periodic EAP Reporting  
For the Month of July 2011**

**Attachment A  
Monthly Report of EAP Operating Activity**

**Pursuant to Utility Procedures Manual (dated 11/30/07) Section:  
8.2.2  
8.2.5**

**Pursuant to Fiscal Procedures Manual (dated 11/30/07) Section:  
3.4.1**

**Pursuant to EAP Monitoring & Evaluation Manual (dated 11/20/2007) Section:  
2.4.1**

**Electric Assistance Program  
System Benefits Charge Reconciliation Report  
July 2011**

National Grid			
Retail Delivery KWHs		82,746,459	
Call-In Sales		-	
Company Sales (if not already excluded)		-	
Adjusted Retail Delivery KWHs		82,746,459	
SBC Low Income EAP Rate	(1)	See Below	
SBC Low Income EAP Billed Amount	(1)	\$136,517.37	Source: Attachment A, Page 2
Interest on Reserve	(2)	\$7.92	Source: Attachment A, Page 2
<b>Net SBC Low Income EAP Funding</b>		<b>\$136,525.29</b>	
EAP Costs			
Discounts Applied to Customers' Bills		\$35,525.72	Source: Attachment A, Page 2
Payments to Community Action Programs (CAP)	(3)	\$6,352.70	Source: Attachment A, Page 2
Incremental Program Expenditures	(4)	\$470.77	
Program Year 7 Ongoing Administrative Costs		\$0.00	Source: Attachment A, Page 2
			Source: Attachment A, Page 2
<b>Total EAP Costs</b>		<b>\$42,349.19</b>	
<b>SBC Low Income EAP Balance</b>		<b>\$94,176.10</b>	
Program to Date 10% Reserve Balance		\$37,923.49	

(1) The SBC billed by the Company is 0.330¢ per kWh, which includes a charge for EAP and charge for Energy Efficiency. Therefore, National Grid must allocate the total amount of SBC between the EAP program and the Energy Efficiency programs. The amount reflected here represents the portion related to the EAP program after the portion related to the Energy Efficiency programs has been calculated. For the period January 15, 2010 through June 30, 2011 the SBC included a 0.180¢ per kWh for EAP and a 0.150¢ per kWh for Energy Efficiency programs. Effective July 1, 2011, the SBC allocation was switched to 0.180¢ per kWh for Energy Efficiency and 0.150¢ per kWh for EAP, pursuant to NH Senate Bill 300. The Low Income EAP Billed Amount has been calculated to reflect this change.

(2) Pursuant to Order No. 24,329 in Docket DE 03-195 State-wide Low Income Electric Assistance Program approving the Settlement Agreement, National Grid is paying interest on the reserve balance of \$37,923.49. The interest rate, which is based on the three month London Interbank Offer Rates (LIBOR) on the first business day of the month, is 0.245750% for the month of July-11.

(3) This amount reflects payment of the invoice issued by the lead CAA for the month of June-11.

(4) This amount reflect payment of the invoice issued by Graphic Brokerage, LLC for periodic EAP-related printing services

National Grid  
Electric Assistance Program - Monthly Reporting of Activity  
For the Period October 2010 through September 2011

<u>Month</u>	<u>System Benefits Charge Funds</u> (a)	<u>Ongoing Administrative Expense</u> (b)	<u>System Benefits Provided</u> (c)	<u>Adjustment</u> (d)	<u>Interest on Reserve</u> (e)	<u>Due to/ (Due from) State Treasury</u> (f)
Oct-10	\$122,505	\$19,382	\$34,839	\$0	\$9	\$68,293
Nov-10	\$120,770	\$7,224	\$38,341	\$0	\$9	\$75,214
Dec-10	\$127,856	\$39	\$44,650	\$0	\$10	\$83,176
Jan-11	\$145,865	\$0	\$54,476	\$0	\$10	\$91,398
Feb-11	\$141,040	\$24,728	\$51,842	\$0	\$9	\$64,479
Mar-11	\$133,291	\$8,787	\$49,775	\$0	\$10	\$74,738
Apr-11	\$127,802	\$10,000	\$44,679	\$0	\$9	\$73,132
May-11	\$120,261	\$10,811	\$36,364	\$0	\$9	\$73,095
Jun-11	\$135,141	\$6,867	\$34,837	\$0	\$8	\$93,445
Jul-11	\$136,517	\$6,823	\$35,526	\$0	\$8	\$94,176
Aug-11						\$0
Sep-11						\$0

- (a) Monthly Report CR97992A, Total Monthly Revenue
- (b) Reflects payments to Lead CAA and National Grid's incremental administrative expenses.
- (c) Monthly Report CR97992A, Total Monthly Revenue
- (d)
- (e) Pursuant to Order No. 24,329 in Docket DE 03-195 State-wide Low Income Electric Assistance Program approving the Settlement Agreement, National Grid is paying interest on the reserve balance of \$37,923.49. The interest rate is based on the three month London Interbank Offer Rates (LIBOR) on the first business day of the month.
- (f) Column (a) - Column (b) - Column (c) - Column (d) + Column (e)

**National Grid  
Periodic EAP Reporting  
For the Month of July 2011**

**Attachment B  
Monthly Report of EAP Program Data**

**Pursuant to Utility Procedures Manual Section:  
8.2.3**

**Pursuant to Fiscal Procedures Manual Section:  
2.1.4**

**Pursuant to EAP Monitoring & Evaluation Manual Section:  
2.4.2**

**National Grid**  
**Electric Assistance Program (EAP)**

	February <u>2011</u>		March <u>2011</u>		April <u>2011</u>		May <u>2011</u>		June <u>2011</u>		July <u>2011</u>	
(a) # of Customers enrolled in EAP	1379		1359		1383		1413		1391		1403	
(b) # of Active Customers participating in EAP	<b>Customers</b>	<b>Discounts</b>	<b>Customers</b>	<b>Discounts</b>	<b>Customers</b>	<b>Discounts</b>	<b>Customers</b>	<b>Discounts</b>	<b>Customers</b>	<b>Discounts</b>	<b>Customers</b>	<b>Discounts</b>
Tier 1	69	\$ 321.87	62	\$ 265.92	57	\$ 238.04	47	\$ 152.79	44	\$ 150.06	39	\$ 144.00
Tier 2	178	\$ 1,341.91	166	\$ 1,226.40	172	\$ 1,220.46	194	\$ 1,006.50	216	\$ 1,151.90	221	\$ 1,177.34
Tier 3	300	\$ 5,447.62	273	\$ 4,640.85	294	\$ 4,730.23	301	\$ 3,766.19	303	\$ 3,993.37	296	\$ 3,952.15
Tier 4	320	\$ 10,829.64	307	\$ 9,693.40	309	\$ 8,738.73	310	\$ 7,205.21	308	\$ 7,008.28	295	\$ 7,189.21
Tier 5	291	\$ 14,291.31	285	\$ 13,646.76	276	\$ 11,837.00	290	\$ 9,918.92	271	\$ 8,961.07	275	\$ 9,046.91
Tier 6	237	\$ 19,388.12	251	\$ 20,201.99	249	\$ 18,229.64	254	\$ 14,731.67	243	\$ 13,820.35	235	\$ 14,016.11
Unassigned	0	N/A	0	N/A	0	N/A	0	N/A	0	N/A	0	N/A
<b>Total</b>	1395		1344		1357		1396		1385		1361	
(c) \$ Amount of Discounts Given	\$51,841.51		\$49,775.35		\$44,679.24		\$36,363.63		\$34,836.84		\$35,525.72	
(d) # of Customers with Arrears Forgiven	0		0		0		0		0		0	
(e) \$ Amount of Arrears Forgiven	\$0.00		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00	
(f) \$ of Monthly Arrears Amortization	N/A		N/A		N/A		N/A		N/A		N/A	

Source:

- (a) CN100M#B
- (b) CN900M#C
- (c) CR97992A
- (d) CN900M#C
- (e) CN900M#C

**National Grid  
Periodic EAP Reporting  
For the Month of July 2011**

**Attachment C  
Monthly Report of Aging**

**Pursuant to Utility Procedures Manual Section:  
8.2.4**

**National Grid**  
**Electric Assistance Program (EAP)**  
**Aging Report**  
July-11

	<u>Percentage of Customers</u>	<u>Balance</u>
Current Balance	85.5%	\$ 2,671,202.11
1st Arrears	9.1%	\$ 407,651.78
2nd Arrears	2.5%	\$ 131,553.77
3rd Arrears	1.0%	\$ 89,504.00
4th Arrears	<u>1.9%</u>	<u>\$ 478,588.74</u>
Total Arrears	100.0%	\$ 1,107,298.29
Customer Count		33,632

**EAP Customers**

Current Balance	64.6%	\$ 69,972.00
1st Arrears	12.2%	\$ 24,727.17
2nd Arrears	8.2%	\$ 18,292.71
3rd Arrears	3.5%	\$ 15,545.52
4th Arrears	<u>11.5%</u>	<u>\$ 99,944.29</u>
Total Arrears	100%	\$ 158,509.69
Customer Count		1,403

**National Grid  
Periodic EAP Reporting  
For the Month of July 2011**

Attachment D  
Annual Budget

**Pursuant to Utility Procedures Manual Section:  
8.3.1**





**Granite State Electric  
ESTIMATED ON-GOING ADMINISTRATION COSTS  
Program Year 2011-2012**

	<b>Budget Incremental</b>	<b>Budget Non-Incremental</b>	<b>Budget Total Annual Administration Costs</b>
<b>On-Going Annual Administration Costs - GSE</b>			
Information Technology			
Maintenance & Support	\$ 830.08	\$ 19.92	\$ 850.00
Non-IT Business Related costs			
Administration	\$ 781.26	\$ 18.74	\$ 800.00
Maintenance & Support	\$ 732.43	\$ 17.57	\$ 750.00
Marketing Support			
Brochures & Posters	\$ 900.00		\$ 900.00 *
Sub-Total Annual Administration Costs - GSE	\$ 3243.77	\$ 56.23	\$ 3300.00
CAA Ongoing Administration Costs as Budgeted**	\$ 103161.77		\$ 103161.77
<b>Total Annual On-Going Administration Costs</b>	<b>\$ 106405.54</b>	<b>\$ 56.23</b>	<b>\$ 106461.77</b>

National Grid only seeks recovery of incremental costs from the System Benefits charge.  
The National Grid New Hampshire allocation for incremental/Non-Incremental costs as follows, based on total national Grid retail customer count (Billing Pool 00247):  
Incremental: 97.657%  
Non-Incremental: 2.343%

\* Marketing support based on actual PY '10-'11 charges.

\*\* The CAA Budget for PY '11-'12 is \$1,772,539.00. National Grid's share of that budget is 5.82%, which equals an annual dollar share in the amount of \$103,161.77

	<b>National Grid kWh Sales Forecast</b>			
	<b>for New Hampshire</b>			
	<b>October 2011 to September 2012</b>			
	<b><u>Month</u></b>	<b><u>Year</u></b>		<b><u>Forecasted kWhs</u></b>
	October	2011		70,433,245
	November	2011		75,941,798
	December	2011		76,393,192
	January	2012		85,450,942
	February	2012		75,058,478
	March	2012		77,033,806
	April	2012		74,702,971
	May	2012		70,721,415
	June	2012		80,054,639
	July	2012		83,570,275
	August	2012		84,203,821
	September	2012		<u>81,026,886</u>
		<b>Total</b>		<b>934,591,468</b>

Source: Granite State Electric FY 12 Budget & Five Year kWh Forecast



### EAP On-Going Maintenance/Administrative Cost Estimate

#### Program Year 2011-2012

<u>Cost</u>	<u>Position</u>	<u>Department</u>	<u>Dedication</u>	<u>FTE's</u>	<u>Annual Cost</u>	<u>Project Cost</u>	<u>Department Cost</u>
<u>Non IT Business Related Costs:</u>							
1. EAP Senior Analyst Reporting/Advisory Board	Senior Analyst	C&C	0.50%	1	\$85,000.00	\$425.00	
2.Customer Service	CSR	CS	2.00%	1	\$40,000.00	\$800.00	
3. Financial Distribution Reporting/Reconciliation Requirements	Analyst	Elec Pricing	0.50%	1	\$65,000.00	\$325.00	
Total Non IT Business Related Costs							\$1,550.00
<u>Promotional Costs</u>							
4. Brochures, mailings and posters						\$900.00	
<b>Total Promotional Costs</b>							<b>\$900.00</b>
<b>Total National Grid Annual Cost Estimate</b>							<b>\$2,450.00</b>
<b>Allocated NGrid Portion of Community Action Agency EAP Budget</b>							
	National Grid Allocation:	5.82%					
	Total CAA Budget	\$1,772,539.00					
	Total National Grid Share	\$103,161.77					<b>\$103,161.77</b>
<b>Total Annual Maintenance Costs</b>							<b>\$105,611.77</b>



**National Grid Billing Pool Allocations 00247**  
Service Company – Customer Accounting – Retails (NE Only)

<u>Year</u>	<u>Rate</u>	<u>Decimal</u>
2012	2.343%	0.02343
2011	2.343%	0.02343
2010	2.344%	0.02344
2009	2.300%	0.02300
2008	2.300%	0.02300
2007	2.111%	0.02111
2006	2.293%	0.02293
2005	2.279%	0.02279
2004	2.266%	0.02266
2003	2.248%	0.02248
2002	2.234%	0.02234